

# Does boardroom gender diversity affect shareholder wealth? Evidence from bank mergers and acquisitions

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## Abstract

We explore the effect of the presence of female directors in boards of directors on the economic impact of bank mergers and acquisitions (M&As). Using a unique, hand-collected dataset on 1130 M&As announced by US banks between 2003 and 2018, we find a significant negative relationship between female board membership and shareholder wealth after the banking crisis. Our results are robust to alternative model specifications that control for different proxies for gender diversity, heteroskedasticity, endogeneity and firm-specific variables. Our findings suggest that board gender diversity should be promoted with caution, and policy makers should acknowledge its limitations as a corporate governance mechanism.

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### **JEL classification**

G21, G34

#### Keywords

Gender diversity; Mergers and acquisitions; Banks; Abnormal returns

## 1. Introduction

There is growing evidence of the effect of board gender diversity on organizational outcomes (Sila et al., 2016). Part of this evidence suggests that gender diversity in the board of directors (BoDs) may work as an effective internal corporate governance (CG) mechanism to induce managers to make decisions that maximize shareholder wealth (Denis and McConnell, 2003). However, despite extensive research on the consequences of board gender diversity on firm performance (e.g., Conyon & He, 2017; Joecks et al., 2013; Post & Byron, 2015; Sarhan et al., 2018), risk taking (e.g., Perryman et al., 2016; Sila et al., 2016), earnings management (e.g. Fan et al., 2019) and corporate social responsibility (e.g., Bear et al., 2010; Galbreath, 2018; Yasser et al., 2017), much less consideration has been given to the impact of gender diversity in the context of mergers and acquisitions (M&As). In this paper, we investigate the effect of the presence of women on BoDs on the economic impact of bank M&As in the US. Namely, we intend to identify whether banks with at least one female director experience higher abnormal returns compared to banks with male directors only.

Prior research has shown that firms promote gender diversity to increase the quality of collective decision-making (business case perspective) or individual and social justice (ethical perspective) (Kumar & Zattoni, 2016). This suggests that firms promote gender diversity voluntarily (laisez-faire approach)<sup>1</sup> or mandatorily through legislative (coercive approach)<sup>2</sup> or regulatory means (enabling approach)<sup>3</sup>. However, despite growing public concerns towards gender equality and the intense interest of academics, regulatory bodies and policy makers, the economic consequences of this practice are not adequately understood (Labelle et al., 2015; Sghaier & Hamza, 2018).

Carter et al. (2003) investigate the relationship between gender diversity and firm value in the context of the agency theory, suggesting that the presence of female directors may increase board

<sup>&</sup>lt;sup>1</sup> In the laissez-faire approach, firms-on their own-determine the level of female representation by considering the pros and cons, scanning and interpreting their dynamic environment before they take action, which is the process for the adoption of each best practice (Daft and Weick, 1984). This means that firms act freely, without any intervention (Labelle et al., 2015). Therefore, board composition is endogenous.

<sup>&</sup>lt;sup>2</sup> This is the most radical approach since firms are enforced to apply certain "best practices". For example, many countries have adopted legislative quotas to alleviate the phenomenon of under-representation of women in BoDs (see Bertrand et. al., 2019).

<sup>&</sup>lt;sup>3</sup> Under this approach, firms adopt best practices promoted by national/supranational organizations. In this case, firms follow the process of "comply or explain" that was established by the Cadbury report (see Nerantzidis, 2015).

independence. However, in this setting, a more diverse board does not necessarily imply a clear prediction of the relationship between board diversity and firm value. This can be explained by the fact that it is difficult to argue that the promotion of higher female participation will improve or deteriorate CG and thereby shareholder value (Francoeur et al., 2008). The inclusion of more monitors with diverse gender characteristics may be positive or negative (Adams & Ferreira, 2009; Carter et al. 2010), and female board members may even be marginalized (Campbell & Mínguez-Vera, 2008; Carter et al., 2010). Thus, gender diversity can increase shareholder value only when additional board monitoring would enhance firm value (Adams and Ferreira, 2009). Agency theory does not provide an a priori reason to explain how greater gender diversity would enhance board monitoring (Hermalin & Weisbach, 2001).

The inconclusive empirical evidence on the relationship between board diversity and firm value, mainly in the US, does not provide clear support for the direction of the link being positive, negative or neutral (e.g., Adams & Ferreira, 2009; Bohren & Strom, 2010; Farrell & Hersch, 2005; García-Meca et al., 2015; Levi et al., 2014; Pathan & Skully, 2010). Consequently, setting legislative quotas<sup>4</sup> or nonbinding resolutions<sup>5</sup> seeking equitable and diverse representation on BoDs may be little more than window dressing, since firms can determine the optimal board composition themselves (e.g., Duchin et al., 2010; Romano, 2005). Overall, it is not clear that external pressure for including more women on boards does businesses, or the economy, a service. In this context, our analysis intends to investigate the link between gender diversity and shareholder value, beyond sociological and political implications.

This discussion highlights M&As as an appropriate setting for exploring the relationship between board gender diversity and shareholder value creation. The literature shows that M&As are risky decisions, with a high probability of failure (Haleblian et al., 2009). In this regard, agency theory provides a theoretical angle that could explain the reasoning behind more gender-equal boards in a

<sup>&</sup>lt;sup>4</sup> California became the first state to pass a law (Law SB 826) requiring public firms to have a minimum number of women on boards based on the total number of directors. New Jersey has introduced similar legislation to be passed in 2019.

<sup>&</sup>lt;sup>5</sup> Massachusetts, Illinois and Pennsylvania have passed resolutions encouraging companies to increase gender diversity on boards (Hentze, 2019).

governance spectrum of a market-based economy<sup>6</sup>, such as the US (e.g., Goergen, 2007; Weimer and Pape, 1999). An investigation of female participation in the boardroom may provide insights into whether the wealth effects of mergers are related to gender diversity and if recent binding or nonbinding measures to encourage the appointment of female directors are useful. A nascent stream of psychology-based research shows that men negotiate significantly better than women in regard to maximizing their own earnings and thus provide better outcomes (for more, see Rubin and Brown, 1975; Stuhlmacher and Walters, 1999). Therefore, we could broadly argue that, since M&As involve competitively orientated tasks, men might be more efficient and have better negotiation settlements than women negotiators<sup>7</sup>.

In our study, we explore gender diversity on BoDs in the banking sector. We focus on banks because bank directors play a special role compared to directors in other sectors, since they are accountable to a unique nexus of stakeholders that involves depositors, creditors and regulators (Macey & O'Hara, 2003). Regulators, in particular, have stressed the importance of bank directors for bank risk governance, corporate culture and implementation of the banks' strategic objectives (Bank of International Settlements, 2015; Financial Stability Board, 2013). Furthermore, board structure, as a corporate governance element, can operate as a substitute of the market of corporate control in banks (Pathan & Faff, 2013). Using a unique, hand-collected dataset from the annual reports on Form 10-K regarding the number of female directors on board, we investigate 1130 M&As announced by US banks for the period 2003-2018, finding a negative relationship between female board membership and shareholder wealth in acquiring banks after the banking crisis. We also examine whether the link between gender diversity and acquiring banks' gains follows a U-shape under tokenism/critical mass theory (Kanter, 1977; Dahlerup, 1988; Childs & Krook, 2008). Our results suggest that attaining a critical mass of women directors (i.e. going from one or two women to at least three women) is still associated with lower bidder returns than completely male boards. The results of multivariate analysis

<sup>&</sup>lt;sup>6</sup> Generally, the US has a more flexible labor market, highly liquid stock exchange, dispersion of ownership, and follows the common-law system that provides better protection of minority shareholders.

<sup>&</sup>lt;sup>7</sup> It is worth noting that the Commonsense Principles 2.0 - developed by a group of executive directors of major listed companies and institutional investors in the US - state that "*The board should not be reflexively risk averse; it should seek the proper calibration of risk and reward as it focuses on the long-term interests of the company's shareholders*" (available at: https://www.governanceprinciples.org).

further confirm these findings while controlling for firm-level characteristics, deal-related variables, as well as the level of economic and financial development. In additional tests, we show that our main findings are robust to alternative econometric specifications and different measures of the dependent and independent variables. We also address endogeneity concerns regarding the gender of board members employing a two-stage instrumental variable approach with the use of the Gender Equality Score (GES) for the US states provided by Bloomberg. Our findings contribute to the literature on the effects of boardroom gender diversity, indicating a negative and significant relationship between the presence of female directors and shareholder value. These findings can affect investment choices and corporate strategies in the banking sector. Moreover, our results suggest that businesses and regulators should be cautious when they advocate gender diversity on BoDs.

The remainder of this paper is organized as follows. Section 2 describes the data and the research methodology. Section 3 presents the results of the univariate and multivariate analyses. Section 4 discusses the results of robustness checks. Section 5 contains concluding remarks and suggestions for future research. Revie

#### 2. Data and Empirical Method

#### 2.1 Sampling procedure

The sample consists of M&A deals announced by US banks<sup>8</sup> between 01/01/2003 and 31/12/2018. Thomson Reuters<sup>9</sup> records 7110 such deals during that period. The final sample of M&As analysed in this paper includes 1130 deals that comply with the following criteria. First, the acquirer was a US bank listed on a major US stock exchange (such as NASDAQ, NYSE, NYSE American). Second, the target was a public, private or subsidiary firm located in the US. Third, the deal was completed before the end of the sample period. Fourth, to avoid the effects of very small transactions, the deal value needed to be

<sup>&</sup>lt;sup>8</sup> Following Gandhi and Lustig (2015) and Leledakis and Pyrgiotakis (2019), acquirers are commercial banks and saving institutions with three-digit primary Standard Industrial Classification (SIC) codes equal to 602 and 603, respectively, or bank holding companies with four-digit primary SIC code equal to 6712.

<sup>&</sup>lt;sup>9</sup> Barnes et al. (2014) suggest that, from 1984 onward, Thomson Reuters is the best database for M&A research.

greater than or equal to \$1 million, and the deal ratio, measured as the ratio of the deal value to the acquirer market capitalization, needed to be greater than or equal to 1% (Masulis et al., 2007; Nguyen & Phan, 2017). Fifth, to avoid the confounding effects of multiple bids, we exclude deals announced by the same acquirer within 20 days (Fuller et al., 2002). Buybacks, exchange offers and recapitalizations are omitted from the sample (Alexandridis et al., 2013; Barbopoulos & Wilson, 2016). Finally, the acquirer had stock price data 270 days before and 20 days after the announcement day in Thomson Reuters, and sufficient financial statement information at the year-end prior to the announcement was available from Worldscope.

Detailed information on the presence of women on BoDs in all acquiring banks was handcollected from the annual reports on Form 10-K sourced from the website of the US Securities and Exchange Commission. To determine a board's gender composition, we examined the names of the directors. When gender was not directly identified with the names, the issue was clarified with genderspecific language in the annual report (e.g., Mr, Ms or Mrs), by a photograph provided in the annual report, and by web sources.

#### 2.2 Sample statistics

 Table 1 reports the annual distribution of M&A deals announced by US banks between 01/01/2003 and 31/12/2018. The beginning of the sample period coincides with the emergence of the sixth merger wave, which came to an end in approximately mid-2007 due to the eruption of the financial crisis (Alexandridis et al., 2012). The number of M&A deals peaks in 2004 and records a downward trend thereafter, bottoming out during the banking crisis (2007-2011). M&A activity recovers in 2012 and remains upbeat until 2015. During the last three years of the sample, the number of M&A deals tends to vary at lower levels compared to 2015. The table shows that US banks prefer to acquire targets from the same state instead of extending their market, since the proportion of intrastate transactions (57%) is well over the proportion of interstate deals (43%). The statistics also show that over four fifths of transactions (81%) are between firms from the same industry (based on the 2-digit SIC code), while the remaining one-fifth of transactions (19%) are diversified deals. Deals with listed targets are in

proportion to deals with unlisted targets; however, there are notable differences between the number of deals with regard to the listing status of targets over the sample period. Approximately one fifth (22%) of transactions are settled in cash or stock, while a combination of cash and stock is used in almost one-third of deals (31%). Cash-only deals appear mainly before the crisis (2003-2007), while the proportion of stock-only deals increases significantly from the crisis onwards (2008-2018). The combination of cash and stock constitutes the preferable means of payment for acquirers diachronically, recording a steadily high proportion. The largest deals were announced during the financial crisis (\$2408.7 m), followed by deals announced before and after the crisis period. The average size of acquirers has been on the rise since 2003, peaks in 2008 (\$21139.5 m) and decreases thereafter, except in 2011. Acquiring banks enjoy the highest announcement period abnormal returns in 2009 (1.54%), while they also gain from 2013 onwards. In all other years, abnormal returns are negative.

## [Table 1 here]

Table 2 presents the descriptive statistics for the presence of women on US banks' BoDs, bank specific characteristics and deal variables. With regard to gender diversity (Panel A), we find that the average number of board seats held by women is 1.25. That is, 10.51% of board members are female directors, which is above the 7.94% found by Pathan and Faff (2013) in a sample of 212 listed US bank holding companies and the 10% found by García-Meca et al. (2015) in an international sample of 159 listed banks, from which 47.21% are located in the US. However, the percentage of female directors in our sample is less the 12.5% found by Owen and Temesvary (2018) and Fan et al. (2019) in samples of 87 banks and 91 bank holding companies in the US, respectively. Figure 1 plots the percentage of acquiring banks with no women on BoDs and the percentage of women on BoDs in banks with female directors, while first years of the sample (2003-2005), more than a third of banks have only male directors, while from 2006, the percentage of banks with no women on BoDs decreases, reaching its lowest value in 2010 (14%). Then, it varies between 18% and 25%. Considering banks with women on BoDs, the percentage of board seats held by women shows an upward trend over the period 2003 to 2009, exceeding 12% in 2009. There is a dramatic decrease in 2010, while it fluctuates thereafter above

10%. In the last three years of our sample, the percentage of women on BoDs shows an increasing tendency, reaching its highest value in 2018 (13.23%).

[Figure 1 here]

#### 2.3 Methodology

The effect of gender diversity on acquiring banks' gains is assessed using both univariate and multivariate frameworks. By univariate analysis, we first estimate the announcement period excess returns of acquirers with and without women on BoDs, followed by the comparison of the gains of such acquirers. We split our sample period into three sub-periods, namely, before, during and after the banking crisis (2007-2011), and we compare the abnormal returns for banks with and without female directors. By multivariate analysis, similar tests on the gains of acquirers are performed after controlling for the effects of other factors that may affect their gains.

We build on the standard event study methodology to measure the excess returns of M&As on US banks surrounding the day of announcement of the deal. The announcement period abnormal returns are estimated using the four-factor model (Carhart, 1997), as shown in Eq. 1:

$$\hat{R}_{it} - R_f = a_i + \beta_{MKT}(R_{MKT} - R_f) + \beta_{SMB}SMB + \beta_{HML}HML + \beta_{MOM}MOM + \varepsilon_{it}, \qquad (1)$$

where  $\hat{R}_{it}$  is the expected return of bank *i* at day *t*;  $R_f$  is the risk-free return;  $\alpha_i$  is the model's intercept; and  $\beta_{MKT}$ ,  $\beta_{SMB}$ ,  $\beta_{HML}$ , and  $\beta_{MOM}$  are the factors' coefficients.  $R_{MKT}$  is the return on the market portfolio, *SMB* is a size factor that captures the performance of low capitalization firms over high capitalization firms, *HML* is a value factor that captures the excess returns of firms with high book-to-market value over firms with low book-to-market-value, and *MOM* is a momentum factor that captures the excess returns of past well-performing stocks over poorly performing stocks.  $\varepsilon_{it}$  is the error term, which is normally distributed with zero mean and constant variance  $\varepsilon_{it} \sim N(0, \sigma^2)$ . Historical market data for all factors for the US come from Kenneth French's website<sup>10</sup>. The estimation of the coefficients is carried

<sup>&</sup>lt;sup>10</sup> Accessed at: <u>http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data\_library.html</u>.

out using the Ordinary Least Squares (OLS) method for a year of daily trading data (250-day period) starting 21 days before the announcement day.

The estimated coefficients are replaced in the four-factor model (Eq. 1) in order to calculate the expected returns for each bank. The abnormal returns are calculated as shown in Eq. 2:

$$AR_{it} = R_{it} - \bar{R}_{it} \tag{2}$$

where  $AR_{it}$  is the abnormal return of bank *i* at day *t*,  $R_{it}$  is the realized return of bank *i* at day *t* and  $\hat{R}_{it}$  is the expected return of bank *i* at day *t* calculated from Eq. 1.

The announcement period cumulative abnormal returns (CARs) are the sum of the abnormal returns over the length of the examined event window  $(t_1, t_2)$  surrounding the announcement day (day 0) of the M&A, as shown in Eq. 3.

$$CAR_{i(t_1,t_2)} = \sum_{t=t_1}^{t_2} AR_{it}$$
 (3)

We apply an event window ranging from 20 days before to 20 days after the merger announcement (-20,20). The purpose of the 41-day window is threefold: to capture any potential information leakage or inside trading prior to the announcement, to assess the time required for full incorporation of the initial information shock and to comparatively evaluate the results of our study. More specifically, we apply eight event windows surrounding the day of announcement of the deal: i) two pre-announcement event windows (-20,0 and -5,0); ii) four symmetric event windows around the announcement day (-20,20; -5,5; -3,3; and 1,1); and iii) two post-announcement event windows (0,20 and 0,5).

The statistical significance of the mean CARs is assessed with the BMP test (Boehmer et al., 1991), which is robust against cross-sectional variation. We also apply the nonparametric rank test of Corrado and Zivney (1992), which has proven to be robust against event-induced volatility and cross-correlation<sup>11</sup>.

<sup>&</sup>lt;sup>11</sup> In addition to BMP and Corrado Rank tests, we apply other parametric and non-parametric tests (i.e. Patell test and Sign test). The statistical inferences of our results remain unaltered.

#### 2.4 Multivariate analysis

M&A literature suggests that a number of factors relating to acquirer characteristics, deal features as well as industry and country features have an effect on acquirers' excess returns. To investigate the effect of board gender diversity on announcement period excess returns of the US acquiring banks after controlling for the effect of other factors, we estimate Eq. 4:

$$CAR_{i(t_{1},t_{2})} = a + \beta_{i}GD_{i} + \sum_{j=1}^{m} \lambda_{j}X_{ij} + \varepsilon_{i} \qquad i = 1...N$$

$$(4)$$

where the dependent variable is the cumulative abnormal return  $CAR_{i(t_1,t_2)}$  of the acquiring bank from deal *i* for the period ( $t_1,t_2$ ). The intercept *a* measures the abnormal returns of acquirers after controlling for the effects of gender diversity (*GD*), and  $\lambda_j$  are the coefficients of *m* explanatory variables. The main measure of gender diversity on BoDs is the Blau Index (Bear et al., 2010; Blau, 1977; Owen and Temesvary, 2018), as shown in Eq. 5.

$$Blau \, Index = \left[ I - \sum_{g=1}^{G} P_g^2 \right] \times 100 \tag{5}$$

where *P* is the proportion of men and women on BoDs, and *g* denotes gender. The values of Blau Index can range from zero to (G - 1)/G. Hence, the maximum value of the Blau Index is 50%, indicating equal representation of men and women on the board. Lower values indicate greater gender inequality.

We also use three different measures as proxies for gender diversity: (a) the number of women on BoDs; (b) the percentage of women on BoDs; (c) a dummy variable that is assigned a value of 1 if the BoDs consist of at least one woman and 0 otherwise. We follow the literature on mergers and control for firm, deal and environmental factors in our cross-sectional regressions. The following paragraphs present the selected explanatory variables.

The board of directors' main responsibilities are to effectively monitor management and be accountable to the company and the shareholders (OECD, 2015). There is a growing literature (e.g., De Andres and Vallelado, 2008; García-Meca et al., 2015; Pathan and Faff, 2013) that examines the effect of board structure on bank performance. In addition to gender diversity, board size is a common variable used to control for board structure that has proven to have a significant impact on performance. In the

context of mergers, Masulis et al. (2007) find an insignificant relationship between board size and bidder announcement returns. Therefore, to control for board structure, we include in Eq. 4 the natural logarithm of the total number of directors at year-end preceding the deal announcement.

Moeller et al. (2004) suggest the existence of a "size effect" in announcement period abnormal returns for acquirers. Small acquirers gain more from mergers compared to large ones, irrespectively of the form of financing and the listing status of targets. Hankir et al. (2011) find similar results for bank mergers, while Leledakis et al. (2017), Doukas and Zhang (2013) and Gupta and Misra (2007) report an insignificant relationship between the abnormal returns of acquiring banks and their size. Kane (2000) shows that large banks - being "too big to discipline adequately" - gain value when acquiring large targets, while Brewer and Jagtiani (2013) find insignificant returns for acquirers that already have or reach the "too big to fail" status after the merger. Therefore, to account for the size effect, we include in Eq. 4 the size of the acquirers, measured by the natural logarithm of market capitalization twenty-one days preceding the announcement date.

Alexandridis et al. (2013) document a robust value effect in the market for corporate control, which suggests that large deals destroy more value for acquirers than small ones. With regard to bank mergers, the effect of deal value on bidders' gains is inconclusive. Kane (2000) suggests that acquirers gain value in large deals, while Barbopoulos and Wilson (2016) and Hagendorff et al. (2008) find no significant relationship between deal size and bidder returns. Hence, we include in Eq. 4 the natural logarithm of the deal value.

Extant literature shows that the relative deal size has a significant impact on acquirer returns (Fuller et al., 2002; Moeller et al., 2004). For banks, Leledakis et al. (2017) find a significant positive effect on private deals, while the effect turns to negative for public acquisitions. Doukas and Zhang (2013) report similar results for acquisitions with listed targets. Barbopoulos and Wilson (2016) find a positive effect of the relative bid size on bidders' returns irrespectively of the listing status of targets. Therefore, we include the relative size of the deal, measured by the ratio of deal value to acquirers' market capitalization twenty-one days preceding the announcement date.

Prior research shows that the abnormal returns of acquirers may be affected by their growth opportunities captured by the market-to-book ratio (Lang et al., 1989; Servaes, 1991; Sudarsanam and

Mahate, 2003). Barbopoulos and Wilson (2016) and Doukas and Zhang (2013) do not find a significant relationship between acquiring bank returns and their growth prospects. However, Brewer and Jagtiani (2013) show that glamour banks (high market-to-book ratio) experience a lower market reaction. Therefore, to control for the growth opportunities of bidders, we use the market-to-book ratio twenty-one days prior to the announcement date.

Following previous studies (e.g., Beltratti & Paladino, 2013; Hagendorff et al., 2008; Hankir et al., 2011; Minhat & Abdullah, 2016; Pathan & Faff, 2013), we include in Eq. 4 additional variables to control for bank profitability, total risk and leverage. We control for profitability as proxied by return on equity at year-end preceding the deal announcement. The bank's total risk is calculated as the standard deviation of the bank's daily stock returns for a year starting twenty-one days prior to the announcement date. We also control for leverage using the ratio of total debt to common equity at year-end preceding the deal announcement.

The literature suggests that certain deal characteristics can have a significant influence on the wealth effects of M&As on acquiring banks. One of the main issues with regard to M&A activity in the US is the acquirers' choice to expand their activities across state lines or within a state. Interstate deals allow banks to mitigate risks as they can minimize state exposure and create new sources of revenue. However, geographic expansion may entail significant risks due to information asymmetry and differences in culture, business practices and regulation. Intrastate transactions provide the opportunity to enjoy cost savings derived from operational synergies, overlapping branches and better market awareness. Gupta and Misra (2007) and DeLong (2001) find a significant negative effect of interstate transactions on acquiring bank excess returns, while Doukas and Zhang (2013) come to the opposite conclusion. Leledakis et al. (2017) do not find any empirical support for the notion that interstate or intrastate deals affect bidder returns. Therefore, to control for potential effects of geographic focus, we include in Eq. 4 a dummy variable that is assigned a value of 1 for intrastate acquisitions and 0 for interstate ones.

Another important parameter in M&As is the decision of acquirers to diversify across different products or to specialize. Banks can mitigate risks and gain economies of scope through product diversification. However, diversified banks may suffer from increased costs as diversification enhances

the ability of managers to extract private benefits instead of creating shareholder value. DeLong (2001) shows that acquiring banks destroy value in diversified deals, while Hagendorff et al. (2008) indicate the opposite. Doukas and Zhang (2013) find no significant effect of activity focus or diversification on bidder returns. Hankir et al. (2011) suggest a significant positive relationship between focused transactions and the returns of acquirers in deals driven by the market power hypothesis. Therefore, to control for potential effects of activity focus, we use a dummy variable that is assigned a value of 1 for focused deals (i.e., bidder and target share the same 2-digit Standard Industrial Classification code) and 0 for diversified ones.

A further factor that may affect the economic impact of mergers on acquiring banks is the listing status of targets. Deals involving private targets create value-enhancing opportunities to acquirers derived from the exploitation of information that is not available to the public. However, the uncertain valuation of target firms complicates the assessment of their fair value and thus the premium offered by acquirers. Leledakis et al. (2017), Barbopoulos and Wilson (2016) and Gupta and Misra (2010) confirm the presence of a "listing effect" in bank mergers, since they find that acquirers of unlisted targets gain more than acquirers of listed targets. Hence, to control for the listing status of targets, we use a dummy variable that is assigned a value of 1 if the target is listed and 0 otherwise.

The method of payment is another important deal characteristic that contributes towards explaining bidders' announcement period returns. The use of stock as a means of payment in M&As signals overvaluation of bidder's stock, which in turn results in a negative market reaction upon merger announcement (Eckbo et al., 1990; Travlos, 1987). DeLong (2001), Brewer and Jagtiani (2013) and Doukas and Zhang (2013) suggest that the payment method does not have a significant impact on wealth gains for acquirers. Leledakis et al. (2017) find that bidders realize insignificant results in cash offers, while they experience significant negative returns for mergers financed with any type of stock. Gupta and Misra (2007) report a significant negative effect of stock payment on value-reducing deals. Therefore, to control for the potential effects of the method of payment, we include in Eq. 4 a dummy variable that is assigned a value of 1 for cash-only deals and 0 otherwise.

We also include in our analysis a variable to measure financial development and market performance at the national level. Firms are expected to gain more value and to have more resources when the stock market rises (Ellis et al., 2011). In addition, financial development has a positive impact on the effectiveness of governance measures at the firm level (Doidge et al., 2007). Therefore, to control for the country's financial development, we use the ratio of stock market capitalization to GDP at yearend preceding the deal announcement.

Finally, we control for governance at the national level by considering its effects on firm-level governance mechanisms (Doidge et al., 2007). A country's corporate governance landscape is determined to a great extent by the political, legal and regulatory frameworks; the ability of the government to implement sound policies; and the enforceability of laws, procedures and contracts. Following Ellis et al. (2011) and Beltratti and Paladino (2013), we use the Worldwide Governance Indicators (WGI) published by the World Bank as a measure of country governance. The WGI include estimates of six dimensions of governance: (1) voice and accountability; (2) political stability and absence of violence; (3) government effectiveness; (4) regulatory quality; (5) rule of law; (6) control of corruption. Therefore, to control for the effect of governance at the national level, we construct a governance variable by calculating the arithmetic mean of all six dimensions of governance.

[Table 2 here]

#### 3. Results

#### 3.1 Event study results

The following paragraphs present and discuss the results from the event study analysis of the economic impact of M&A announcements on acquiring banks with regard to the presence of women on BoDs.

#### 3.1.1 Announcement returns

To investigate the effect of gender diversity on acquiring banks' gains, we split the sample into two sub-groups, namely, one with female directors and one without. We compare the abnormal returns for banks with and without female directors, since the presence of even one woman on the board can affect

corporate strategic decisions on M&As (Chen et al., 2016). Table 3 reports the cumulative abnormal returns (CARs) with respect to the female board directorship over the entire sample period (2003-2018), while Tables, 4, 5 and 6 report the returns in the period prior to (2003-2006), during (2007-2011) and after the banking crisis (2012-2018), respectively. We determine the banking crisis period according to Laeven and Valencia (2018) and the Federal Reserve Bank of St. Louis<sup>12</sup>. During the entire sample period, the results show statistically significant and negative or not statistically significant excess returns for acquiring banks with one or more women on the board and mainly not statistically significant returns for banks without women on the board. Panel C of Table 3 shows that the mean differences between the two sub-groups are significant over a few event windows around and before the announcement day. Indeed, the division of the sample period into three sub-periods offers useful insights for the acquiring banks' gains with reference to the number of women on the board. Consistent with previous studies (e.g., DeYoung et al., 2009; Dunn et al., 2015), Table 4 provides evidence that merger announcements are negative events for acquiring banks before the banking crisis. Banks with one or more women on the board exhibit negative and statistically significant CARs across all event windows, while the excess returns for banks without women on the board are negative and significant in most cases. Panel C of Table 4 shows statistically insignificant differences between the mean CARs for banks with and without female directors. With regard to the banking crisis period, Table 5 shows mainly negative and statistically significant excess returns for banks with at least one woman on the board and mainly statistically equivalent to zero returns for banks without women on the board. Panel C of Table 5 does not confirm any value discrepancies between the two sub-groups, since the mean differences are not significantly different from zero. The pattern of excess returns changes dramatically after the banking crisis, indicating that M&As are value-enhancing events for all acquirers. Table 6 shows that banks with one or more women on the board present slightly positive (up to 0.6%) and statistically significant abnormal returns (at the 5% level) in short event windows around the announcement day, while banks without women on the board show much higher returns, varying from 1.48% to 2.69%, which are statistically significant (at the 1% level) across all event windows. Panel C

<sup>&</sup>lt;sup>12</sup> <u>https://www.stlouisfed.org/financial-crisis/full-timeline</u>.

of Table 6 confirms that banks without female directors create more shareholder value compared to banks with at least one female director. The mean CAR differences between the two sub-groups are negative and significantly different from zero in almost all event windows. In summary, the results of the univariate analysis confirm that, after the banking crisis, the acquirers' gains are negatively affected by the presence of women on boards. This suggest that banks with male directors are able to create more value for their shareholders through M&A transactions.

[Tables 3, 4, 5 & 6 here]

We also examine if the relationship between the number of female directors and acquiring banks' gains could be U-shaped. According to tokenism/critical mass theory, members of a minority (female directors) within a group (a board) are labelled "tokens" when there is only a marginal number of them present (Kanter, 1977; Dahlerup, 1988; Childs and Krook, 2008). In such a case, women on BoDs are treated as symbols of their gender rather than individuals, which discourages them from being active in board meetings (i.e. asking questions, requesting more information, expressing their opinions, taking initiatives). Once the minority group reaches a certain threshold or a critical mass, which is three in number or around 30% of the group, female directors are enabled to play their role (Torchia et al., 2011; Joecks et al., 2015). This changes qualitatively the interactions between minority-majority groups, boards become more heterogeneous and optimize their performance in both monitoring and strategic planning (Konrad et al., 2008; Schwartz-Ziv, 2017; Fan et al., 2019). Therefore, we construct a subgroup of acquiring banks with at least three women on BoDs and compare the CARs with two different sub-groups, one with banks having one or two female directors and the other with banks without female directors. The mean differences between banks with at least three women on BoDs and banks having one or two female directors are not statistically significant, while the mean differences between banks with at least three women on BoDs and banks without female directors are statistically significant. Our results fail to provide supporting evidence for tokenism/critical mass theory, thus confirming that banks with male-dominated boards are more able to undertake value-enhancing M&As.

#### 3.2 Cross-sectional analysis of acquiring banks' gains

Given that gender diversity makes a difference only after the crisis, we proceed to explore the cross section of acquirers' gains in the 2012-2018 period. To enhance the robustness of the results, we: (a) winsorize at the 1% and 99% levels to reduce the effect of possibly spurious outliers; (b) measure the severity of multicollinearity using the variance inflation factors (VIFs); (c) run the Breusch-Pagan/Cook-Weisberg test for heteroskedasticity (Breusch and Pagan, 1979; Cook and Weisberg, 1983).

Table 7 reports the estimates of the selected proxies for gender diversity as well as many other control variables that are likely to affect acquiring banks' announcement period excess returns. We use the 3day event window (-1,1) to compare our results with those of the literature. We apply simple OLS with and without year fixed effects, as the Breusch-Pagan/Cook-Weisberg test does not indicate the presence of heteroskedasticity (except model 4). Gender diversity is found to have a significant negative effect on acquirers' CARs. This implies that, while gender diversity increases board effort that is invested in monitoring (Adams and Ferreira, 2009), it nevertheless bears a negative impact on corporate performance in cases where excessive monitoring (due to diversity) may hamper the implementation of strategic decisions and therefore destroy value. The negative impact of gender diversity on shareholder wealth implies that regulatory reform in corporate governance need not be gender-based and that agency conflicts may be better resolved via other contractual arrangements, such as managerial ownership (e.g., Carter et al., 2010). Table 7 shows that most control variables do not significantly explain the variation of acquirers' abnormal returns, except for the listing status of target companies and the profitability of bidding banks. Listed targets are associated with negative announcement abnormal returns for acquiring banks. Our findings corroborate the results of prior studies on the existence of a "listing effect" in bank M&As in the US (Barbopoulos and Wilson, 2016; Gupta and Misra, 2010; Leledakis et al., 2017). Bidders can realize positive returns acquiring unlisted firms to the extent that they are sold at a discount because they are less transparent, less protective of their investors and less exposed to price-setting market processes compared to their listed counterparts (Faccio et al., 2006; Fuller et al., 2002; Officer,

2017). The results also indicate profitability as a significant determinant of acquirers' excess returns. The market may have concluded that more profitable banks have more resources available to exploit synergies arising from the merger (Beltratti & Paladino, 2013; Hagendorff et al., 2008; Hankir et al., 2011).

[Table 7 here]

#### 4. Robustness Analysis

In this section, we run a variety of robustness tests on our main findings.

4.1 Addressing heteroskedasticity

Given that the Breusch-Pagan/Cook-Weisberg test is designed to detect any linear form of heteroskedasticity, we use the Huber-White robust standard errors to address concerns of any other nonlinear and unknown forms of heteroskedasticity. Table 8 reports the estimated coefficient values with heteroskedasticity-consistent standard errors. All proxies of gender diversity retain their negative and significant effect on acquiring banks' shareholder wealth, suggesting that the presence of female directors on BoDs is not a determinant of value creation in M&As. With respect to the control variables, the estimation with robust standard errors does not change our results, except for ROE, which now fails to significantly explain the cross section of CARs.

[Table 8 here]

4.2 Endogeneity correction

The corporate finance literature raises a major econometric issue with regard to the potential endogeneity of gender diversity (Adams, 2016). The appointment of female directors may not be random and can be endogenously determined. In such a case, the estimated coefficients are biased and inconsistent; thus, no statistical inferences can be drawn. To address endogeneity concerns, we employ an instrumental variable approach using a two-stage least squares (2SLS) method with year dummies. We follow Baixauli-Soler et al. (2015), Ho et al. (2015) and Huang and Kisgen (2013), adopting a state-level gender equality index as the instrumental variable. In this study, we use the 2019 Gender Equality Score (GES) for the US states provided by Bloomberg instead of Sugarman and Straus's (1988) indicators of gender equality for the US states due to the time lag between the latter and the sample of M&As<sup>13</sup>. The GES varies from 0 to 100; the higher the score, the more gender equal a state is. We conjecture that the more gender-equal a state is, the more likely that bank is to appoint a female director. This state-level variable is considered a suitable instrument, since it is uncorrelated with the firm-specific characteristics and has no causal relationship with the excess returns of acquirers. We estimate a 2SLS model where the first stage is shown in Eq. 6:

$$GD_i = a + \beta_i GES_i + \sum_{j=1}^m \lambda_j X_{ij} + \varepsilon_i \qquad i = 1...N$$
(6)

where the  $GD_i$  is a proxy for gender diversity,  $GES_i$  is the state-level gender equality score and X is a set of control variables. The fitted value of each proxy from the first-stage regression is used in the second-stage, which examines the effect of gender diversity on acquirers' excess returns.

### [Table 9 here]

Table 9 reports the estimation of the first-stage and second-stage of 2SLS regressions. The estimated coefficients of the instrumental variable (GES) in the first-stage regressions for the three models in

<sup>&</sup>lt;sup>13</sup> In untabulated results, we use the state-level gender equality index proposed by Sugarman and Straus (1988) as an alternative exogenous instrument. Our main findings remain unaltered.

which the gender diversity proxies are (a) the Blau Index; (b) the number of women on BoDs; (c) the percentage of women on BoDs are significant at the 1% level, suggesting a strong relationship between state-level gender equality and the presence of women on the board. Moreover, the robust *F*-statistic is higher than the rule of thumb threshold of 10 implied by Stock and Yogo (2005), indicating that our instrument is correlated with each predictor, and the Minimum Eigenvalue statistic is higher that the Stock-Yogo critical value (at 10%), indicating that this correlation is not weak<sup>14</sup>. Furthermore, the significant values of robust score Chi<sup>2</sup> and the robust regression *F*-statistic (Wooldridge, 1995) indicate that the variables being tested must be treated as endogenous. Therefore, the 2SLS regression results support our main findings and confirm that, after addressing endogeneity, the effect of gender diversity on the wealth effects of M&As is significantly negative. Our 2SLS approach only produced different results on some control variables. ROE is no longer significant, whereas board size, firm size and firm risk emerge as significant determinants of CARs in bank M&As.

#### 4.3 Other robustness checks

We further investigate the validity of our results by using the market model to estimate the announcement period abnormal returns using the S&P500 as market index. We also use alternative proxies for bank profitability, risk profile, size, growth opportunities and leverage. We control for profitability as proxied by return on assets (Hagendorff and Nieto, 2015; Leledakis et al., 2017). We control for market risk sensitivity as proxied by market model beta<sup>15</sup> (Bozos et al., 2013; Dunn et al., 2015). We include bank size to control for bank complexity using the natural logarithm of total assets (DeLong & DeYoung, 2007). We control for growth opportunities and charter value as proxied by Tobin's Q (Adams and Mehran, 2012; Berger et al., 2014). We also control for leverage using the ratio of total debt to total assets (Wang et al., 2010). Panel A and Panel B of Table 10 report the results with robust standard errors and with year dummies of OLS regressions and the second-stage 2SLS

<sup>&</sup>lt;sup>14</sup> With regard to the dummy variable as a proxy for gender diversity, the statistics indicate that we cannot entirely rule out weak instrument issues.

<sup>&</sup>lt;sup>15</sup> Market model beta is estimated using daily returns over a year starting twenty-one days prior to the merger announcement.

regressions, respectively. Once again, our findings on gender diversity remain unaffected as the estimated coefficients exhibit the significance patterns of the initial specifications. With respect to the control variables, firm risk becomes insignificant when measured with beta, which implies that market participants are more concerned with total rather than systematic risk. Interestingly, when firm size is measured with the value of total assets (instead of market capitalization), its significance holds only in the OLS specification, but it becomes insignificant in the 2SLS model.

#### [Table 10 here]

#### **5.** Conclusion

The effect of gender diversity on firm value has spawned an ongoing and often contentious CG debate. In this paper, we use a hand-collected dataset on 1130 M&A deals announced by US banks during the 2003-2018 period to explore the effect of female directorship on shareholder wealth. We find that banks with at least one woman on the BoDs experience lower announcement abnormal returns than banks with male directors only after the banking crisis. Our results are robust to the choice of proxies for gender diversity, heteroskedasticity, endogeneity and alternative control variables. These empirical findings can have important implications for investors, bankers, regulators and policy makers. The promotion of greater female participation on BoDs should be done with caution, and market participants should consider the potential adverse effects of gender diversity as a CG mechanism.

The limitations of our study should be acknowledged. First, qualitative research should employ interviews with bank directors of both genders to better assess the effect of gender on strategic decision-making in banks. Moreover, the effect of board gender diversity should be investigated in other business sectors beyond banks and in countries with different CG frameworks. Extending the analysis to a broader range of businesses and a stakeholder-based system, future studies could also assess whether the effect of gender diversity is related to the banking sector and/or the market-based system.

**Data availability statement:** The data that support the findings of this study are available from the corresponding author upon reasonable request.

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#### **Tables and figures**

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Year	ALL	INTRA	INTER	FOC	DIV	LISTED	UNLISTED	CASH	STOCK	COMBO	DV	MV
2003	93	56	37	76	17	46	47	21	14	23	723.3	3178.6
2004	116	72	44	99	17	62	54	29	20	27	451.7	5034.1
2005	105	63	42	77	28	41	64	24	15	34	288.7	3857.6
2006	91	43	48	60	31	47	44	27	13	27	906.8	6453.5
2007	83	48	35	59	24	42	41	13	11	29	542.8	7785.1
2008	32	20	12	29	3	20	12	4	10	9	2408.7	21139.5
2009	27	19	8	18	9	15	12	6	11	4	323.3	3509.6
2010	28	19	9	25	3	18	10	9	8	4	263.9	3365.3
2011	29	16	13	24	5	16	13	3	6	9	644.2	8089.7
2012	49	23	26	40	9	21	28	12	11	17	334.6	2919.0
2013	72	37	35	65	7	36	36	16	9	28	184.0	3108.8
2014	94	51	43	86	8	48	46	17	27	26	123.8	1334.4
2015	102	57	45	84	18	45	57	26	21	33	210.9	1936.7
2016	75	43	32	61	14	39	36	12	14	31	216.5	1681.0
2017	86	51	35	80	6	45	41	12	39	26	244.9	1248.8
2018	48	25	23	35	13	19	29	12	14	19	225.0	2068.1
Total	1130	643	487	918	212	560	570	243	243	346	-	-
% of all	-	57%	43%	81%	19%	50%	50%	22%	22%	31%	-	-
Average	-	-	-	-	-	-	-				505.8	4794.4

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## Figure 1 Percentage of banks with no women on BoDs and percentage of women on BoDs

This figure plots the percentage of banks with no women on BoDs (left axis) and the percentage of women on BoDs considering the banks with female directorship (right axis) between 01/01/2003 and 31/12/2018.

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	Unit	Definition	N	Mean	Q1	Median	Q3	Std. De
Panel A. Gender Diversity	Variables							
Blau Index	Index	$\left[I - \sum_{g=1}^{G} P_g^2\right] \times 100$ where <i>P</i> is the proportion of men and women on BoDs and a denotes accorder at	1130	16.917	0	16.529	26.036	12.776
		year-end preceding the deal announcement Percent share of BoDs that						
Percentage of Women on Board	%	is comprised of women at year-end preceding the deal announcement	1130	10.254	0	9.091	15.385	8.632
Number of Women on Board	Ν	Number of women on BoDs at year-end preceding the deal announcement	1130	1.248	0	1	2	1.053
Boards with at least 1 Woman	rds with at least 1 1/0 years		1130	0.734	0	1	1	0.442
Panel B. Firm-level Charact	teristics							
Board Size	Natural Logarithm	Natural logarithm of the total number of directors at year-end preceding the deal announcement	1130	2.433	2.197	2.398	2.639	0.278
Market Capitalization	Natural Logarithm	Natural logarithm of acquirers' market capitalization twenty-one days prior to the announcement date	1130	6.482	5.393	6.381	7.418	1.586
Market-to-Book	Ratio	Acquirers' market to book ratio twenty-one days prior to the announcement date	1130	1.528	1.150	1.420	1.820	0.545
Return on Equity	%	Acquirers' return on equity ratio at year-end preceding the deal announcement	1130	10.314	7.333	9.860	13.628	5.395
Standard Deviation (%)	%	Standard Deviation of acquirers' stock returns for a year period (250 trading days) starting twenty-one days prior to the announcement date	1130	1.727	1.326	1.552	1.891	0.741
Total Debt to Common Equity	Ratio	Acquirers' ratio of total debt to common equity at year-end preceding the deal announcement	1130	1.354	0.587	1.029	1.797	1.134
Panel C. Deal-related Varial	bles							
Deal Value	Natural Logarithm	Natural logarithm of the deal value	1130	4.294	3.261	4.155	5.126	1.495
Relative Deal Size	%	acquirers' market capitalization twenty-one days prior to the announcement date	1130	24.810	4.917	11.308	27.047	42.20
Geographic Focus	1/0	Dummy variable that is assigned a value of 1 for intrastate acquisitions and 0 for interstate ones	1130	0.569	0	1	1	0.495

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Activity Focus	1/0	Dummy variable that is assigned a value of 1 for focused deals (i.e., bidder and target share the same 2- digit Standard Industrial Classification code) and 0 for diversified ones	1130	0.812	1	1	1	0.391
Listed Target	1/0	Dummy variable that is assigned a value of 1 if the target is listed and 0 otherwise	1130	0.294	0	0	1	0.456
Cash Deals	1/0	Dummy variable that is assigned a value of 1 for cash-only deals and 0 otherwise	1130	0.215	0	0	0	0.411
Panel D. Financial & Govern	ment Enviror	nment						
Financial Development	%	Ratio of stock market capitalization to GDP at year-end preceding the deal announcement	1130	126.36	110.69	128.39	141.29	15.12
Governance	Index	Arithmetic mean of all dimensions of governance included at the Worldwide Governance Indicator: (1) voice and accountability; (2) political stability and absence of violence; (3) government effectiveness; (4) regulatory quality; (5) rule of law; (6) control of corruption	1130	1.277	1.244	1.261	1.297	0.047

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The table defines the variables used in the empirical analysis. All variables are winsorized at the 1% and 99% levels.

Table 3 Acquirers'	gains with regard to	the number of women on BoDs across the	he entire sample period (2003-2018)
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	Pane	Panel A: One or more women on board ( $N = 829$ )							Panel B: Without women on board (N = 301)						Panel C: Test for differences			
	Mean	Median	Std. Dev.	% Pos.	BMP	Corrado		Mean	Median	Std. Dev.	% Pos.	BMP	Corrado	Me	an M	ledian	<i>t</i> -test	MWU
Pre-announcement																		
(-200)	-0.47 <sup>b</sup>	-0.80 <sup>c</sup>	7.08	44	-2.246	-1.790		-0.05	-0.51	7.62	45	-0.171	-0.265	-0.	42 -	0.29	-0.858	-0.994
(-50)	-0.54 <sup>a</sup>	-0.45 <sup>a</sup>	4.16	42	-4.343	-2.620		0.54 <sup>c</sup>	0.13 <sup>b</sup>	5.30	52	1.815	2.192	-1.	)7 <sup>a</sup> -	0.58 <sup>a</sup>	-3.173	-3.508
Announcement																		
(-2020)	-0.08	-0.26	9.94	49	-0.159	-0.124		-0.68	-0.82	11.15	46	-1.108	-1.607	0.	51 (	0.56	0.878	-0.622
(-55)	-0.11	-0.19	5.88	49	-0.977	0.528		0.67	-0.14	6.69	48	1.438	1.510	-0.	77° -	0.05	-1.876	-1.095
(-33)	-0.12	-0.24	5.01	47	-1.392	0.584		0.53	0.05 <sup>b</sup>	6.11	50	1.359	2.123	-0.	55° -	0.28	-1.657	-1.578
(-11)	-0.32 <sup>a</sup>	-0.18	4.12	47	-3.248	-0.806		-0.10	-0.32	5.60	45	-0.155	0.039	-0.	22	0.13	-0.612	-0.047
Post-announcement																		
(020)	-0.07	-0.34	7.16	47	-0.347	0.510		-0.52	-0.45°	9.05	45	-0.819	-1.662	0.4	14 (	0.11	0.766	-0.348
(05)	-0.04	-0.11	5.33	49	-0.738	1.264		0.24	-0.16	6.18	49	0.669	0.446	-0.	28	0.04	-0.699	-0.284

This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2003-2018. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with one or more women on board (N = 829) and for banks without women on board (N = 301), respectively. Panel C reports the mean and median differences of CARs between banks with one or more women on board and banks without women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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<b>I</b>	U	8 8							8										
	Pane	Panel A: One or more women on board $(N = 263)$							Panel B: Without women on board $(N = 142)$						Panel C: Test for differences				
	Mean	Median	Std. Dev.	% Pos.	BMP	Corrado		Mean	Median	Std. Dev	. % Pos.	BMP	Corrado	M	ean	Median	<i>t</i> -test	MWU	
Pre-announcement																			
(-200)	-0.36 <sup>c</sup>	-1.27	5.95	42	-1.737	-1.560		-0.79°	-1.48	5.75	38	-1.799	-1.387	0.	.43	0.21	-0.701	-0.463	
(-50)	-0.48 <sup>a</sup>	-0.66ª	3.49	40	-3.398	-3.154		0.02	-0.09	3.33	49	-0.105	0.568	-0	.50	-0.56 <sup>c</sup>	1.407	-1.837	
Announcement																			
(-2020)	-0.68 <sup>c</sup>	-1.02	7.88	46	-1.903	-1.625		-1.78 <sup>a</sup>	-1.75ª	7.24	40	-3.263	-2.671	1.	.09	0.72	-1.371	-1.148	
(-55)	-0.56ª	-0.57ª	4.59	43	-3.068	-2.948		-0.30	-0.23	4.15	45	-1.494	-0.484	-0	.26	-0.34	0.552	-0.941	
(-33)	-0.68 <sup>a</sup>	-0.73ª	4.07	40	-3.535	-3.135		-0.33	-0.47	3.94	42	-1.495	-0.626	-0	.35	-0.26	0.824	-1.210	
(-11)	-0.55ª	-0.45ª	3.20	41	-3.527	-3.594		-0.73ª	-0.50°	3.20	37	-2.793	-1.929	0.	.18	0.05	-0.534	-0.094	
Post-announcement																			
(020)	-0.76 <sup>b</sup>	-0.96°	5.68	41	-2.417	-1.680		-1.29 <sup>a</sup>	-0.75 <sup>b</sup>	5.43	39	-3.097	-2.557	0.	.54	-0.21	-0.920	-0.574	
(05)	-0.51ª	-0.91ª	4.14	41	-2.772	-2.652		-0.63 <sup>b</sup>	-0.43	3.79	45	-2.311	-1.620	0.	.12	-0.49	-0.286	-0.510	

**Table 4** Acquirers' gains with regard to the number of women on BoDs before the banking crisis (2003-2006)

 This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2003-2006. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with one or more women on board (N = 263) and for banks without women on board (N = 142), respectively. Panel C reports the mean and median differences of CARs between banks with one or more women on board and banks without women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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	Pane	el A: One o	or more we	omen on b	board (N	= 150)	_	Pan	el B: Witho	out women	on boar	d (N = 4	9)	Pane	l C: Test fo	or differen	ices
	Mean	Median	Std. Dev	% Pos.	BMP	Corrado	-	Mean	Median	Std. Dev.	. % Pos.	BMP	Corrado	Mean	Median	<i>t</i> -test	MWU
Pre-announcement																	
(-200)	-0.76	-1.10	11.26	43	-0.848	-1.224		-1.62	-1.19	11.97	37	-1.296	-0.841	0.86	0.09	-0.459	-0.314
(-50)	-1.12 <sup>b</sup>	-1.01°	6.48	41	-2.378	-1.700		-0.69	-0.45	9.24	43	-0.646	0.460	-0.44	-0.56	0.365	-0.449
Announcement																	
(-2020)	-0.19	-1.52	15.78	44	0.242	-0.563		-3.95°	-2.92°	19.40	41	-1.937	-1.928	3.76	1.39	-1.364	-0.951
(-55)	-1.23 <sup>b</sup>	-1.47	9.40	40	-2.010	-1.359		-1.07	-1.69	9.94	33	-0.924	-0.513	-0.16	0.22	0.102	-0.234
(-33)	-1.06 <sup>b</sup>	-1.73°	7.83	37	-2.563	-1.863		-0.81	-1.17	9.09	41	-0.750	0.220	-0.25	-0.57	0.188	-0.497
(-11)	-0.84 <sup>a</sup>	-0.79°	6.85	37	-2.581	-1.671		-1.84	-1.69	9.06	35	-1.512	-0.717	1.00	0.90	-0.815	-0.729
Post-announcement																	
(020)	-0.30	-0.70	10.92	43	-0.152	-0.429		-3.04 <sup>c</sup>	-1.46 <sup>c</sup>	15.36	39	-1.738	-1.715	2.74	0.76	-1.371	-0.494
(05)	-0.97 <sup>b</sup>	-1.01°	8.52	40	-2.301	-1.763		-1.10	-1.67	8.96	39	-0.788	-0.897	0.12	0.66	-0.088	-0.114

**Table 5** Acquirers' gains with regard to the number of women on BoDs during the banking crisis (2007-2011)

This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2007-2011. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with one or more women on board (N = 150) and for banks without women on board (N = 49), respectively. Panel C reports the mean and median differences of CARs between banks with one or more women on board and banks without women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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	Pane	el A: One o	or more wo	men on l	board (N	= 416)	 Pane	el B: Witho	ut women	on board	(N = 1	10)	Pane	l C: Test fo	or differen	nces
	Mean	Median	Std. Dev.	% Pos.	BMP	Corrado	 Mean	Median	Std. Dev.	% Pos.	BMP	Corrado	Mean	Median	<i>t</i> -test	MWU
Pre-announcement																
(-200)	-0.44	-0.56	5.67	46	-1.387	-0.686	1.59 <sup>a</sup>	0.81°	7.04	57	2.831	1.800	-2.03ª	-1.37 <sup>a</sup>	-2.798	-2.872
(-50)	-0.36 <sup>b</sup>	-0.17	3.40	45	-2.162	-0.399	1.74 <sup>a</sup>	0.91 <sup>b</sup>	4.78	62	3.764	2.572	-2.10 <sup>a</sup>	-1.09 <sup>a</sup>	-4.330	-3.913
Announcement																
(-2020)	0.35	0.49	8.26	52	0.939	1.338	2.18 <sup>a</sup>	1.46 <sup>c</sup>	9.70	55	3.150	1.893	-1.83°	-0.97	-1.816	-1.623
(-55)	0.59 <sup>b</sup>	0.51ª	4.80	56	2.158	3.654	2.69 <sup>a</sup>	1.89 <sup>a</sup>	7.11	59	4.034	3.380	-2.10ª	-1.38 <sup>b</sup>	-2.931	-2.463
(-33)	0.57 <sup>b</sup>	0.40 <sup>a</sup>	4.08	54	2.199	4.135	2.23 <sup>a</sup>	1.28 <sup>a</sup>	6.44	65	3.644	4.053	-1.67 <sup>b</sup>	-0.88 <sup>b</sup>	-2.582	-2.390
(-11)	0.01	0.18 <sup>b</sup>	3.22	54	-0.314	2.443	1.48 <sup>a</sup>	0.58 <sup>a</sup>	5.71	58	2.824	2.860	-1.46 <sup>b</sup>	-0.40 <sup>c</sup>	-2.583	-1.807
Post-announcement																
(020)	0.44	0.35 <sup>b</sup>	6.20	52	1.247	2.193	1.61 <sup>a</sup>	1.36	8.69	56	2.649	1.523	-1.17	-1.01	-1.327	-1.410
(05)	0.60 <sup>b</sup>	0.57ª	4.35	57	2.333	4.668	1.97ª	0.59ª	6.82	57	3.254	3.274	-1.37 <sup>b</sup>	-0.02	-2.002	-1.608

**Table 6** Acquirers' gains with regard to the number of women on BoDs after the banking crisis (2012-2018)

This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2012-2018. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with one or more women on board (N = 416) and for banks without women on board (N = 110), respectively. Panel C reports the mean and median differences of CARs between banks with one or more women on board and banks without women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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	Blau Index (1)	Percentage of Women (2)	Number of Women (3)	One or more Women (4)	Blau Index (5)	Percentage of Women (6)	Number of Women (7)	One or mor Women (8)
Gender Diversity proxy	-0.111 <sup>b</sup>	-0.104 <sup>b</sup>	-0.111 <sup>b</sup>	-0.130 <sup>b</sup>	-0.107 <sup>b</sup>	-0.101 <sup>b</sup>	-0.106 <sup>b</sup>	-0.123ª
	(-2.49)	(-2.33)	(-2.31)	(-1.98)	(-2.40)	(-2.26)	(-2.21)	(-2.62)
Board Size	-0.066	-0.070	-0.041	-0.034	-0.066	-0.071	-0.043	-0.036
	(-1.45)	(-1.56)	(-0.87)	(-0.72)	(-1.45)	(-1.56)	(-0.90)	(-0.75)
Market Capitalization	-0.072	-0.074	-0.074	-0.074	-0.051	-0.053	-0.053	-0.054
	(-0.91)	(-0.93)	(-0.93)	(-1.15)	(-0.63)	(-0.65)	(-0.66)	(-0.67)
Market-to-Book	-0.009	-0.008	-0.010	-0.016	-0.010	-0.009	-0.011	-0.017
	(-0.17)	(-0.15)	(-0.19)	(-0.21)	(-0.19)	(-0.17)	(-0.21)	(-0.32)
Return on Equity	0.139 <sup>a</sup>	0.139 <sup>a</sup>	0.140 <sup>a</sup>	0.142	0.132 <sup>a</sup>	0.132 <sup>a</sup>	0.134 <sup>a</sup>	0.135 <sup>a</sup>
	(3.05)	(3.05)	(3.08)	(1.46)	(2.85)	(2.85)	(2.88)	(2.92)
Standard Deviation	-0.041	-0.039	-0.040	-0.049	0.004	0.007	0.005	-0.005
	(-0.89)	(-0.84)	(-0.86)	(-0.84)	(0.07)	(0.12)	(0.10)	(-0.09)
Total Debt to Common	-0.085°	-0.085°	-0.083°	-0.089°	-0.080°	-0.079°	-0.078°	-0.084°
Equity	(-1.95)	(-1.95)	(-1.91)	(-1.66)	(-1.82)	(-1.81)	(-1.78)	(-1.93)
Deal Value	0.077	0.079	0.080	0.072	0.069	0.071	0.071	0.064
	(0.95)	(0.97)	(0.98)	(0.95)	(0.84)	(0.86)	(0.86)	(0.77)
Relative Deal Size	-0.002	-0.002	-0.004	0.002	0.010	0.010	0.009	0.014
	(-0.04)	(-0.04)	(-0.06)	(0.03)	(0.16)	(0.16)	(0.14)	(0.21)
Geographic Focus	0.024	0.024	0.021	0.027	0.024	0.024	0.021	0.027
	(0.56)	(0.55)	(0.48)	(0.62)	(0.56)	(0.54)	(0.48)	(0.62)
Activity Focus	-0.023	-0.022	-0.022	-0.025	-0.020	-0.019	-0.018	-0.022
	(-0.53)	(-0.50)	(-0.49)	(-0.66)	(-0.44)	(-0.42)	(-0.40)	(-0.49)
Listed Target	-0.231ª	-0.231ª	-0.232ª	-0.233 <sup>a</sup>	-0.230ª	-0.230 <sup>a</sup>	-0.231ª	-0.232 <sup>a</sup>
	(-4.85)	(-4.84)	(-4.86)	(-4.35)	(-4.81)	(-4.80)	(-4.82)	(-4.86)
Cash Deals	-0.010	-0.009	-0.011	-0.009	-0.009	-0.008	-0.010	-0.008
	(-0.23)	(-0.20)	(-0.24)	(-0.18)	(-0.19)	(-0.17)	(-0.21)	(-0.16)
Financial Development	-0.058 (-1.02)	-0.057 (-0.99)	-0.059 (-1.02)	-0.064 (-0.91)	0.038 (0.46)	0.041 (0.50)	0.037 (0.45)	0.027 (0.33)
Governance Index	-0.003	-0.004 (-0.07)	-0.005	-0.004	0.035	0.037	0.031 (0.19)	0.022

Year Dummy	No	No	No	No	Yes	Yes	Yes	Yes
F-Stat	3.84ª	3.79 <sup>a</sup>	3.78 <sup>a</sup>	3.58ª	3.21ª	3.17 <sup>a</sup>	3.16 <sup>a</sup>	3.27 <sup>a</sup>
$\mathbb{R}^2$	0.1016	0.1002	0.1001	0.1042	0.1075	0.1063	0.1060	0.1094
AdjR <sup>2</sup>	0.0751	0.0738	0.0736	-	0.0740	0.0728	0.0724	0.0760
Mean VIF	1.67	1.66	1.69	1.68	3.18	3.18	3.20	3.20
Breusch-Pagan (χ <sup>2</sup> )	0.68	0.16	0.11	4.43	0.31	0.02	0.00	(2.89)
Breusch-Pagan (p-value)	(0.40)	(0.68)	(0.74)	(0.04)	(0.58)	(0.89)	(0.99)	(0.09)
Ν	526	526	526	526	526	526	526	526

This table reports the results of the cross sectional OLS regression analysis for announcement period (3-days) excess returns of acquirers estimated using the four-factor model. Standardized betas are reported and *t*-statistics are presented in parentheses. We run the Breusch-Pagan/Cook-Weisberg test for heteroskedasticity. In model 4, the results are estimated using OLS regression with the Huber-White robust standard errors, since the Breusch-Pagan  $\chi^2$  test indicates the presence of heteroskedasticity (*p*-value = 0.04). All variables are winsorized at the 1% and 99% levels. For more details with respect to the impact of each variable on acquirers' returns see Section 2.3 and for the definition of each variable see Table 2. The subscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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	Blau Index (1)	Percentage of Women (2)	Number of Women (3)	One or more Women (4)	Blau Index (5)	Percentage of Women (6)	Number of Women (7)	One or more Women (8)
Gender Diversity proxy	-0.111 <sup>b</sup>	-0.104 <sup>b</sup>	-0.111 <sup>b</sup>	-0.130 <sup>b</sup>	-0.107 <sup>b</sup>	-0.101 <sup>b</sup>	-0.106 <sup>b</sup>	-0.123°
	(-2.15)	(-2.11)	(-2.13)	(-1.98)	(-2.05)	(-2.02)	(-2.01)	(-1.83)
Board Size	-0.066	-0.070	-0.041	-0.034	-0.066	-0.071	-0.043	-0.036
	(-1.50)	(-1.61)	(-0.91)	(-0.72)	(-1.50)	(-1.61)	(-0.95)	(-0.76)
Market Capitalization	-0.072	-0.074	-0.074	-0.074	-0.051	-0.053	-0.053	-0.054
	(-1.12)	(-1.14)	(-1.15)	(-1.15)	(-0.79)	(-0.81)	(-0.82)	(-0.83)
Market-to-Book	-0.009	-0.008	-0.010	-0.016	-0.010	-0.009	-0.011	-0.017
	(-0.12)	(-0.11)	(-0.13)	(-0.21)	(-0.13)	(-0.12)	(-0.15)	(-0.23)
Return on Equity	0.139	0.139	0.140	0.142	0.132	0.132	0.134	0.135
	(1.42)	(1.42)	(1.43)	(1.46)	(1.38)	(1.38)	(1.39)	(1.41)
Standard Deviation	-0.041	-0.039	-0.040	-0.049	0.004	0.007	0.005	-0.005
	(-0.70)	(-0.66)	(-0.68)	(-0.84)	(0.05)	(0.08)	(0.07)	(-0.06)
Total Debt to Common	-0.085	-0.085	-0.083	-0.089c	-0.080	-0.079	-0.078	-0.084
Equity	(-1.58)	(-1.58)	(-1.55)	(-1.66)	(-1.45)	(-1.44)	(-1.42)	(-1.53)
Deal Value	0.077	0.079	0.080	0.072	0.069	0.071	0.071	0.064
	(1.02)	(1.03)	(1.04)	(0.95)	(0.85)	(0.87)	(0.87)	(0.79)
Relative Deal Size	-0.002 (-0.05)	-0.002 (-0.05)	-0.004 (-0.08)	0.002 (0.03)	0.010 (0.22)	0.010 (0.22)	0.009 (0.19)	0.014 (0.29)
Geographic Focus	0.024	0.024	0.021	0.027	0.024	0.024	0.021	0.027
	(0.56)	(0.55)	(0.49)	(0.62)	(0.55)	(0.54)	(0.48)	(0.60)
Activity Focus	-0.023	-0.022	-0.022	-0.025	-0.020	-0.019	-0.018	-0.022
	(-0.62)	(-0.59)	(-0.57)	(-0.66)	(-0.53)	(-0.50)	(-0.48)	(-0.58)
Listed Target	-0.231ª	-0.231 <sup>a</sup>	-0.232 <sup>a</sup>	-0.233ª	-0.230ª	-0.230 <sup>a</sup>	-0.231ª	-0.232 <sup>a</sup>
	(-4.27)	(-4.26)	(-4.28)	(-4.35)	(-4.29)	(-4.28)	(-4.30)	(-4.36)
Cash Deals	-0.010	-0.009	-0.011	-0.009	-0.009	-0.008	-0.010	-0.008
	(-0.21)	(-0.19)	(-0.23)	(-0.18)	(-0.19)	(-0.16)	(-0.20)	(-0.16)
Financial Development	-0.058	-0.057	-0.059	-0.064	0.038	0.041	0.037	0.027
	(-0.83)	(-0.81)	(-0.84)	(-0.91)	(0.32)	(0.34)	(0.31)	(0.22)
Governance Index	-0.003 (-0.06)	-0.004 (-0.07)	-0.005 (-0.10)	-0.004 (-0.08)	0.035 (0.22)	0.037 (0.23)	0.031 (0.20)	0.022 (0.14)

Year Dummy	No	No	No	No	Yes	Yes	Yes	Yes
F-Stat	3.67 <sup>a</sup>	3.67 <sup>a</sup>	3.75 <sup>a</sup>	3.58 <sup>a</sup>	2.96 <sup>a</sup>	2.96 <sup>a</sup>	3.02 <sup>a</sup>	2.87ª
R <sup>2</sup>	0.1016	0.1002	0.1001	0.1042	0.1075	0.1063	0.1060	0.1094
Mean VIF	1.67	1.66	1.69	1.68	3.18	3.18	3.20	3.20
Ν	526	526	526	526	526	526	526	526

This table reports the results of the cross sectional OLS regression analysis with robust standard errors for announcement period (3-days) excess returns of acquirers estimated using the fourfactor model. Standardized betas are reported and *t*-statistics are presented in parentheses. The Huber-White robust standard errors are used to calculate *t*-statistics in all models. All variables are winsorized at the 1% and 9% levels. For more details with respect to the impact of each variable on acquirers' returns see Section 2.3 and for the definition of each variable see Table 2. The subscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

	Bla	u Index	Percentag	ge of Women	Number	of Women	One or m	ore Women
	First-Stage (1)	Second-Stage (2)	First-Stage (3)	Second-Stage (4)	First-Stage (5)	Second-Stage (6)	First-Stage (7)	Second-Stage (8)
Instrumented Gender Diversity proxy	-	-0.206 <sup>a</sup> (-2.68)	-	-0.305 <sup>a</sup> (-2.68)	-	-0.025 <sup>a</sup> (-2.74)	-	-0.136 <sup>b</sup> (-1.98)
Board Size	0.062 <sup>b</sup> (2.54)	-0.001 (-0.10)	0.028° (1.68)	-0.005 (-0.59)	1.515 <sup>a</sup> (8.83)	0.024 (1.56)	0.583 <sup>a</sup> (7.93)	0.065 (1.60)
Market Capitalization	0.015 <sup>b</sup> (2.12)	0.001 (0.44)	0.010 <sup>b</sup> (2.02)	0.001 (0.43)	0.111° (1.97)	0.001 (0.33)	0.035 (1.60)	0.003 (0.65)
Market-to-Book	0.024 (1.22)	0.003 (0.30)	0.019 (1.45)	0.004 (0.41)	0.165 (1.00)	0.002 (0.22)	-0.002 (-0.03)	-0.002 (-0.21)
Return on Equity	-0.067 (-0.56)	0.100 (1.20)	-0.047 (-0.60)	0.100 (1.18)	-0.270 (-0.32)	0.107 (1.28)	0.028 (0.06)	0.118 (1.25)
Standard Deviation	-3.718 <sup>a</sup> (-2.83)	-0.756 (-0.98)	-2.289 <sup>b</sup> (-2.51)	-0.689 (-0.90)	-29.199ª (-2.99)	-0.724 (-0.96)	-17.558ª (-3.74)	-2.375 (-1.55)
Total Debt to Common Equity	0.001 (0.09)	-0.004 (-0.89)	0.002 (0.24)	-0.003 (-0.79)	0.033 (0.45)	-0.003 (-0.74)	-0.014 (-0.50)	-0.006 (-1.14)
Deal Value	0.004 (0.51)	0.002 (0.89)	0.004 (0.71)	0.003 (1.00)	0.047 (0.78)	0.003 (1.03)	-0.006 (-0.27)	0.001 (0.20)
Relative Deal Size	-0.012 (-0.81)	0.000 (-0.07)	-0.008 (-0.87)	-0.001 (-0.11)	-0.133	-0.001 (-0.24)	0.001 (0.02)	0.002 (0.22)
Geographic Focus	0.000 (0.00)	0.003 (0.80)	-0.001 (-0.08)	0.003 (0.75)	-0.067 (-0.76)	0.002 (0.40)	0.026 (0.77)	0.007 (1.09)
Activity Focus	-0.030° (-1.89)	-0.010 (-1.64)	-0.020° (-1.71)	-0.010 (-1.60)	-0.206 (-1.59)	-0.009 (-1.56)	-0.118ª (-2.76)	-0.020 (-1.63)
Listed Target	0.008 (0.56)	-0.018 <sup>a</sup> (-3.32)	0.007 (0.68)	-0.017 <sup>a</sup> (-3.12)	0.060 (0.52)	-0.018ª (-3.35)	0.013 (0.33)	-0.018 <sup>a</sup> (-2.63)
Cash Deals	0.023 (1.49)	0.003 (0.55)	0.019° (1.76)	0.004 (0.73)	0.173 (1.44)	0.003 (0.49)	0.072 (1.60)	0.008 (0.99)
Financial Development	-0.001 (-1.14)	0.000 (-0.26)	0.000 (-0.87)	0.000 (-0.17)	-0.007 (-1.35)	0.000 (-0.33)	-0.005 <sup>b</sup> (-2.25)	-0.001 (-1.06)
Governance Index	0.772	0.239	0.691	0.291	3.742	0.174	-0.562	0.004

GES	0.002 <sup>a</sup> (5.17)	-	0.001 <sup>a</sup> (5.15)	-	0.013 <sup>a</sup> (5.65)	-	0.002 <sup>b</sup> (2.51)	-
Year Dummy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
F-Stat	7.34 <sup>a</sup>	-	6.39ª	-	13.11ª	-	7.63 <sup>a</sup>	-
R <sup>2</sup>	0.1598	-	0.1511	-	0.2733	-	0.2143	-
		Predi	cted Power of Exc	luded Instrumen	nt			
Partial-R <sup>2</sup>	0.0465	-	0.044	-	0.051	-	0.012	-
Robust F	26.899 <sup>a</sup>	-	26.663 <sup>a</sup>	-	32.150 <sup>a</sup>	-	6.345 <sup>b</sup>	-
Minimum Eigenvalue	24.697	-	23.316	-	27.344	-	6.197	-
Stock & Yogo critical value (10%)	16.38	-	16.38	-	16.38	-	5.53 (25%)	-
		E E	Endogeneity Mode	Diagnostics				
Wald-Chi <sup>2</sup>	-	50.61ª	-	49.58ª	-	52.27 <sup>a</sup>	-	28.38°
Robust score Chi <sup>2</sup>	-	7.606ª	<u> </u>	7.776 <sup>a</sup>	-	7.741ª	-	8.661ª
Robust Regression F	-	7.855ª		8.010 <sup>a</sup>	-	7.982ª	-	8.946 <sup>a</sup>
Ν	526	526	526	526	526	526	526	526

This table reports the results of the cross sectional 2SLS regression analysis using the 2019 Gender Equality Score (GES) for the US states provided by Bloomberg as exogenous instrument for the proxies of gender diversity. Year dummies are included but not reported. The dependent variable in the first-stage of 2SLS is a proxy for gender diversity. The dependent variable in the second-stage of 2SLS is the announcement period (3-days) excess returns of acquirers estimated using the four-factor model. The Huber-White robust standard errors are used to calculate *t*-statistics for the first-stage and *z*-statistics for the second-stage. All variables are winsorized at the 1% and 99% levels. For more details with respect to the impact of each variable on acquirers' returns see Section 2.3 and for the definition of each variable see Table 2. The validity of the instrumental variable is tested with the Partial R<sup>2</sup>, the Robust *F*-statistic and the Minimum Eigenvalue in comparison with the Stock & Yogo critical value at the 10% level. The score diagnostics for the 2SLS regression models are performed using the Wald-Chi<sup>2</sup>, the Robust score Chi<sup>2</sup> and the Robust Regression *F*-statistic. The subscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

	I	Panel A: Ordinary	y Least Squares			Panel B: Second	-Stage of 2SLS	
	Blau Index (1)	Percentage of Women (2)	Number of Women (3)	One or more Women (4)	Blau Index (5)	Percentage of Women (6)	Number of Women (7)	One or more Women (8)
Gender Diversity proxy	-0.030°	-0.040°	-0.003°	-0.012 <sup>c</sup>	-0.222ª	-0.327 <sup>a</sup>	-0.027ª	-0.154 °
	(-1.86)	(-1.81)	(-1.66)	(-1.83)	(-2.69)	(-2.69)	(-2.75)	(-1.92)
Board Size	-0.005 (-0.68)	-0.006	-0.002 (-0.27)	0.000 (-0.03)	0.007 (0.58)	0.002 (0.16)	0.033° (1.82)	0.082° (1.67)
Total Assets	-0.008 <sup>a</sup>	-0.008 <sup>a</sup>	-0.008 <sup>a</sup>	-0.008 <sup>a</sup>	-0.004	-0.004	-0.004	-0.001
	(-2.69)	(-2.68)	(-2.69)	(-2.73)	(-1.34)	(-1.30)	(-1.26)	(-0.21)
Tobin's Q	0.020 (0.52)	0.020 (0.51)	0.020 (0.51)	0.018 (0.49)	0.036 (0.96)	0.037 (0.97)	0.038 (0.97)	0.031 (0.68)
Return on Assets	1.145	1.144	1.140	1.187	1.205	1.204	1.165	1.795°
	(1.43)	(1.42)	(1.42)	(1.48)	(1.52)	(1.51)	(1.47)	(1.81)
Beta	0.009	0.009	0.008	0.009	0.009	0.008	0.006	0.012
	(1.59)	(1.57)	(1.52)	(1.63)	(1.49)	(1.35)	(1.03)	(1.34)
Total Debt to Total Assets	0.022 (0.44)	0.023 (0.45)	0.023 (0.45)	0.021 (0.42)	0.010 (0.20)	0.010 (0.20)	0.012 (0.24)	-0.019 (-0.31)
Deal Value	0.003 (0.99)	0.003 (1.01)	0.003 (1.00)	0.003 (0.95)	0.003 (0.86)	0.003 (0.98)	0.003 (0.96)	0.000 (0.04)
Relative Deal Size	-0.003	-0.003	-0.003	-0.002	-0.002	-0.003	-0.002	0.002
	(-0.41)	(-0.43)	(-0.42)	(-0.37)	(-0.25)	(-0.33)	(-0.30)	(0.15)
Geographic Focus	0.002	0.002	0.001	0.002	0.003	0.003	0.001	0.009
	(0.45)	(0.43)	(0.38)	(0.54)	(0.73)	(0.65)	(0.29)	(1.22)
Activity Focus	-0.006	-0.006	-0.006	-0.006	-0.014 <sup>b</sup>	-0.014 <sup>b</sup>	-0.013 <sup>b</sup>	-0.024 <sup>c</sup>
	(-1.27)	(-1.24)	(-1.20)	(-1.31)	(-2.15)	(-2.10)	(-2.06)	(-1.81)
Listed Target	-0.020ª	-0.019ª	-0.020ª	-0.020ª	-0.017 <sup>a</sup>	-0.016 <sup>a</sup>	-0.017 <sup>a</sup>	-0.015°
	(-3.96)	(-3.95)	(-3.98)	(-3.99)	(-2.91)	(-2.75)	(-3.01)	(-1.92)
Cash Deals	0.004 (0.77)	0.004 (0.78)	0.004 (0.74)	0.004 (0.81)	0.008 (1.35)	0.009 (1.47)	0.007 (1.27)	0.014 (1.53)

Financial Development	0.000 (0.22)	0.000 (0.23)	0.000 (0.19)	0.000 (0.14)	0.000 (0.30)	0.000 (0.39)	0.000 (0.09)	0.000
Governance Index	0.240 (0.52)	0.245 (0.53)	0.230 (0.50)	0.219 (0.48)	0.163 (0.29)	0.201 (0.36)	0.072 (0.13)	-0.177 (-0.21)
Year Dummy	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
F-Stat	2.83 <sup>a</sup>	2.84 <sup>a</sup>	2.83 <sup>a</sup>	2.84 <sup>a</sup>	-	-	-	-
R <sup>2</sup>	0.1166	0.1155	0.1142	0.1199	-	-	-	-
VIF	3.11	3.11	3.13	3.12	-	-	-	-
						Endogeneity Me	odel Diagnostics	
Wald-Chi <sup>2</sup>	-	-	-	-	48.14 <sup>a</sup>	47.02 <sup>a</sup>	48.92 <sup>a</sup>	29.29°
Robust score Chi <sup>2</sup>	-	$\mathbf{O}$	-	-	8.00 <sup>a</sup>	8.13 <sup>a</sup>	8.26 <sup>a</sup>	8.92 <sup>a</sup>
Robust Regression F	-		-	-	8.30 <sup>a</sup>	8.42 <sup>a</sup>	8.59 <sup>a</sup>	9.26 <sup>a</sup>
Ν	494	494	494	494	494	494	494	494

This table reports the results of the cross sectional OLS regression analysis and the results of the second stage 2SLS method with alternative model specifications. Year dummies are included but not reported. Panel A presents the OLS results for announcement period (3-days) excess returns of acquirers estimated using the market return model. Return on assets is the ratio of net income to total assets. Beta is the coefficient of the market portfolio from a market-model regression. Total assets is the book value of bank total assets. Tobin's Q is the ratio of enterprise value to book value of total assets. Total debt to total assets is the ratio of total debt to total assets. For the definition of all other variables see Table 2. Panel 2 presents the results of the second-stage 2SLS using the 2019 Gender Equality Score (GES) for the US states provided by Bloomberg as exogenous instrument for the proxies of gender diversity. The Huber-White robust standard errors are used to calculate *t*-statistics for the OLS regressions and *z*-statistics for the second-stage. All variables are winsorized at the 1% and 99% levels. The score diagnostics for the 2SLS regression models are performed using the Wald-Chi<sup>2</sup>, the Robust score Chi<sup>2</sup> and the Robust Regression *F*-statistic. The subscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

	Pan	el A: One	or two wo	men on b	oard (N =	= 335)	Panel I	B: Three or	more won	nen on b	oard (N	= 81)	Pane	l C: Test fo	or differe	nces
	Mean	Median	Std. Dev.	% Pos.	BMP	Corrado	Mean	Median	Std. Dev.	. % Pos.	BMP	Corrado	Mean	Median	<i>t</i> -test	MWU
Pre-announcement																
(-200)	-0.41	-0.42	5.81	46	-1.091	-0.423	-0.55	-1.12	5.08	42	-0.876	-0.724	0.15	0.70	0.208	-0.406
(-50)	-0.33°	-0.16	3.45	45	-1.711	-0.131	-0.50	-0.19	3.20	44	-1.362	-0.680	0.17	0.03	0.413	-0.140
Announcement																
(-2020)	0.52	0.55	8.43	54	1.269	1.594	-0.32	-0.26	7.64	47	-0.337	-0.078	0.84	0.81	0.817	-0.906
(-55)	0.76 <sup>b</sup>	0.64 <sup>a</sup>	4.85	57	2.542	3.828	-0.12	0.03	4.55	51	-0.211	0.703	0.89	0.61	1.490	-1.073
(-33)	0.68 <sup>b</sup>	0.39ª	4.18	55	2.373	4.105	0.09	0.44	3.66	53	0.126	1.259	0.60	-0.05	1.181	-0.618
(-11)	0.11	0.33ª	3.21	55	0.173	2.654	-0.38	-0.16	3.28	48	-0.942	0.229	0.49	0.49	1.234	-1.423
Post-announcement																
(020)	0.61°	0.47 <sup>b</sup>	6.32	54	1.666	2.393	-0.24	-0.52	5.74	48	-0.442	0.276	0.86	0.98	1.112	-1.172
(05)	0.77 <sup>a</sup>	0.64 <sup>a</sup>	4.43	58	2.754	4.831	-0.10	-0.66	3.98	48	-0.267	0.998	0.88	1.30	1.627	-1.460

**Table A1** Acquirers' gains with regard to the number of women on BoDs after the banking crisis (2012-2018)

This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2012-2018. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with one or two women on board (N = 335) and for banks with three or more women (N = 81), respectively. Panel C reports the mean and median differences of CARs between banks with one or two women on board and banks with three or more women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.

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<b>1</b>	U							<b>č</b> ( <i>)</i>									
	Pane	el A: Three	e or more v	vomen or	n board (1	N = 81)	_	Pan	el B: Witho	out women	on board	1(N = 1)	10)	Pane	el C: Test fo	or differe	nces
	Mean	Median	Std. Dev.	. % Pos.	BMP	Corrado		Mean	Median	Std. Dev	. % Pos.	BMP	Corrado	Mean	Median	<i>t</i> -test	MWU
Pre-announcement																	
(-200)	-0.55	-1.12	5.08	42	-0.876	-0.724		1.62 <sup>a</sup>	1.01 <sup>c</sup>	7.02	57	2.846	1.827	-2.17 <sup>b</sup>	-2.13 <sup>b</sup>	-2.478	-2.360
(-50)	-0.50	-0.19	3.20	44	-1.362	-0.680		1.75 <sup>a</sup>	0.92 <sup>b</sup>	4.78	62	3.771	2.572	-2.25 <sup>a</sup>	<b>-</b> 1.11 <sup>a</sup>	-3.884	-2.953
Announcement																	
(-2020)	-0.32	-0.26	7.64	47	-0.337	-0.078		2.22 <sup>a</sup>	1.27°	9.67	56	3.196	1.920	-2.54 <sup>b</sup>	-1.52°	-2.024	-1.790
(-55)	-0.12	0.03	4.55	51	-0.211	0.703		2.70 <sup>a</sup>	1.96 <sup>a</sup>	7.10	59	4.056	3.388	-2.82ª	-1.93 <sup>b</sup>	-3.341	-2.466
(-33)	0.09	0.44	3.66	53	0.126	1.259		2.24 <sup>a</sup>	1.29ª	6.43	65	3.652	4.060	-2.15ª	-0.85 <sup>b</sup>	-2.923	-2.156
(-11)	-0.38	-0.16	3.28	48	-0.942	0.229		1.48 <sup>a</sup>	0.67 <sup>a</sup>	5.70	59	2.828	2.863	-1.86 <sup>a</sup>	-0.84 <sup>b</sup>	-2.839	-2.100
Post-announcement																	
(020)	-0.24	-0.52	5.74	48	-0.442	0.276		1.63ª	1.39	8.69	56	2.677	1.529	-1.87°	-1.91°	-1.787	-1.695
(05)	-0.10	-0.66	3.98	48	-0.267	0.998		1.98 <sup>a</sup>	0.57ª	6.82	57	3.268	3.276	-2.08 <sup>a</sup>	-1.23 <sup>b</sup>	-2.644	-2.169

**Table A2** Acquirers' gains with regard to the number of women on BoDs after the banking crisis (2012-2018)

 This table reports the cumulative abnormal returns (CARs) upon M&A announcements during the period 2012-2018. Panels A and B present the mean and median CARs, standard deviation, percentage of firms with positive CARs and *t*-statistics of BMP and Corrado tests for banks with three or more women on board (N = 81) and for banks without women on board (N = 110), respectively. Panel C reports the mean and median differences of CARs between banks with three or more women on board and banks without women on board. The statistical significance of the differences between the means and the medians of the two samples are tested using the *t*-test of equality of means and the Mann-Whitney U test, respectively. The superscripts a, b and c denote significance at 1%, 5% and 10% levels, respectively.